The International Trade Centre is looking for a:

National Livestock Value Chain Consultant
C229 - Eswatini: Promoting growth through competitive alliances

<table>
<thead>
<tr>
<th>Division/Section:</th>
<th>Division of Sustainable and Inclusive Trade, Green and Inclusive Value Chains Section (DSIT/GIVC)</th>
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<tr>
<td>Type of assignment:</td>
<td>National Consultant</td>
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<td>Type of contract:</td>
<td>Delivery contract</td>
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<td>Duty Station:</td>
<td>Home-Based (Eswatini)</td>
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<td>Duration of assignment:</td>
<td>2.5 months, 1 September 2023 – 15 November 2023</td>
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<td>Application period:</td>
<td>21.08.2023 – 27.08.2023</td>
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Terms of Reference

**BACKGROUND**

The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations. ITC is a development agency that is fully dedicated to supporting the internationalization of small and medium-sized enterprises (SMEs).

ITC’s mission is to foster inclusive and sustainable economic development and contribute to achieving the United Nations Global Goals for Sustainable Development. ITC works towards creating ‘trade impact for good’.

**OBJECTIVE**

ITC is currently implementing the Eswatini Livestock Value Chain Development Program, whose objective is to improve the performance of the livestock value chain in Eswatini, with special emphasis on the beef value chain. The main Result areas of the project are to:

1. Improve smallholder livestock productivity, with a more inclusive and sustainable management of assets at community/household level.
2. Inclusive, efficient, and transparent VC actors’ alliances strengthened in the livestock value chain.
3. MSMEs/Social Enterprises’ competitiveness and value addition capabilities strengthened in a more sustainable and inclusive manner.

The Alliances for Action (A4A) methodology is being used to implement the project. A4A is a participatory partnership model that engages smallholder farmers and MSMEs to manage risk and facilitate networks that provide the required technical expertise and capacity building.
DESCRIPTION OF DUTIES/RESPONSIBILITIES

The purpose of the assignment is to contribute to the drafting of the project inception report of the Eswatini Livestock Value Chain Development Program. The Consultant will work under the overall guidance of the Project Manager (Green and Inclusive Value Chains) and perform the following activities:

I. Identify, assess, prioritise, and conduct desktop review or engage Stakeholders who have strategic interests towards the development of the Eswatini Livestock Value Chain (beef and goats). The analysis should evaluate the level of influence (power) they hold, the level of interest they have towards the development of the Value chain. The nature of interest (business or policy) should be articulated and supported.

II. Based on the assessment develop a detailed stakeholders management plan, outlining potential activities to be jointly implemented with each of them. If possible, document the potential support or investment, which the stakeholders are prepared to contribute to the project. Indicate the preferred engagement terms and provide the justification.

III. Develop a register of key Value Chain Actors at each node of the value chain. Where possible provide estimates of the volume or value of the business they handle annually. Engage them to determine their interest to collaborate in the implementation of the project. Additionally, breakdown their core areas of interest in the project and potential contributions they can provide to the project.

The Consultant is obliged to provide full access to ITC external and internal auditors to documents and information. In addition, the contractor shall comply with any audit undertaken in line with the financial regulations and rules of the United Nations.

Copyright Clause: The Consultant has to ensure that s/he has obtained the necessary permissions with regard to intellectual property rights required to perform his/her services under this consultancy contract and for the subsequent dissemination by ITC in any form. Documentary proof is to be submitted to ITC. Should any license fee be due for the use of copyrighted materials of third parties, the Consultant shall request prior written permission from ITC. S/he has further to ensure to obtain accreditation to event(s), if required.

EXPECTED OUTPUTS AND TIMELINES

- **Output 1**: Detailed stakeholder assessment report by 20 Sep 2023
- **Output 2**: Detailed stakeholder register by 15 October 2023
- **Output 3**: Detailed assessment report of key value chain actors, outlining their level of core-business and contributions to the performance of the Value chain by 15 Nov 2023

TRAVEL: No travel
**Requirements**

**Education:**
Postgraduate degree in Livestock production, agriculture economics or related fields. Extensive relevant experience may be accepted in lieu of the university degree.

**Required Experience:**
Experience working with farmers and other related players in the livestock industry is required. Over 5 years of professional working experience in agribusiness, finance, and development is required.

**Additional Experience:**
Experience in Africa is desired.

**Skills:**
Knowledge of undertaking feasibility studies or other related studies in livestock AI business, is required. Hands on experience of setting up or managing AI facilities is highly recommended. Strong research skills, including studies design, data collection, analysis, and presentations are required. Demonstrated expertise in business management and entrepreneurship is required. Experience in livestock production and veterinary sciences is required. Good interpersonal, networking, communication, and report writing skills are desirable.

**Language:**
Proficiency in English is required. Knowledge of local languages would be an asset.

*ITC champions workforce diversity, inclusion, gender equality and gender parity and considers all qualified persons - of all genders - equally, including those with disabilities, without discrimination or prejudice of any kind.*